

NANTES, FRANCE | 1-3 JUNE 2022

IPD at Carrefour International du Bois 2022



VISIT US
AT BOOTH
H2-C19

BENEFIT FROM ALL ADVANTAGES OF THIS EVENT FOR YOUR SOURCING!

**IPD presents a wide range of wood products from sustainable forestry.
Get to know selected producers from Colombia, Ecuador and Ukraine.**



IMPORT PROMOTION DESK



Make an appointment!



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Import Promotion Desk (IPD) – Cost- and risk-optimised sourcing



If you are an importer looking for reliable suppliers of sustainable wood products and want to open up new supply sources, then Import Promotion Desk (IPD) will support you.

IPD is exhibitor at the Carrefour International du Bois 2022 in Nantes, France, and presents **selected companies from Colombia, Ecuador and also Ukraine**, offering a wide range of sustainable wood products. IPD is the German initiative for import promotion that connects European importers with these carefully evaluated exporters.

Our goal is the sustainable and well-structured import promotion of special products from selected developing countries and emerging nations – under compliance with high quality, social and environmental standards.

We introduce exporters from our partner countries to the EU market and assist them in setting up trading relations. For European importers we open up new supply markets in the partner countries and support them in the complex purchasing process.

Reduce your initiation, negotiation and control costs with IPD.

We have the contacts, information and communication channels to your new suppliers. Our services for you are **neutral and free of charge**.

All IPD companies were carefully selected and then readied by IPD to commence export to the European market. On the following pages you will find detailed information about our exporters. We establish direct contact to these new suppliers and organise b2b meetings for you!

Get in touch with us!

IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ). We are an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business.

More information about IPD and our individual services at www.importpromotiondesk.de/en

IPD Team at Carrefour International du Bois



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By scheduling an appointment
with our exporters, we provide
you with a free trade fair ticket.
Get in contact with us!

IPD Partners

IPD works with a network of international organisations in Europe and the partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

Ecuador



ASOCIACIÓN ECUATORIANA DE INDUSTRIALES DE LA MADERA (AIMA), ECUADOR
www.aima.org.ec



CORPEI, ECUADOR
www.corpei.org



FEDERACIÓN ECUATORIANA DE EXPORTADORES, ECUADOR
www.fedexpor.com



PRO ECUADOR, ECUADOR
www.proecuador.gob.ec



PROCOLOMBIA, COLOMBIA
www.procolombia.co

Colombia



Ukraine

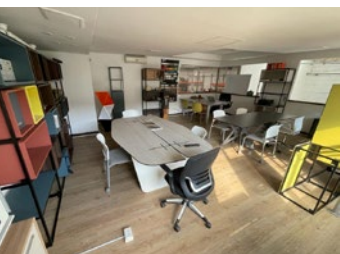


**EXPORT PROMOTION
OFFICE OF UKRAINE**
STATE INSTITUTION

**EPO-EXPORT PROMOTION OFFICE
OF UKRAINE**

www.epo.org.ua/en

Madetienda



Madetienda S.A.S. is the first e-commerce in Colombia specialized in wood products for furniture manufacturers, distributing the most representative brands in the Colombian market. In seeking constant innovation, Madetienda has developed new added-value products to serve markets such as architectural doors, SIP panels, high pressure laminate surfaces and divisions, and specialized coatings.

As member in a group of family companies, Madetienda has privileged access to raw material from pine and teak plantations.

PRODUCTS & QUANTITIES PER YEAR

- + Packing wood (pine) / 8,000 m³
- + Sawn timber (pine, teak) / 6,000 m²
- + Glulam and solid wood products (teak, pine): flooring, decking, boards, stair steps, counter tops, table tops, kitchen boards, door frames, windows frames, glulam solid doors.

SPECIES

- + Pine (pinus maximinoii, oocarpa, tecunumani)
- + Teak (Tectona grandis)

CERTIFICATIONS

- + FSC-FM (in process of certification)

MAIN MACHINERY

- + Sawmill
- + Kiln dryers
- + CNC machine
- + Press
- + Planning machine
- + Molding machine
- + Ripsaw



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Amazon Gold – Biolcom



Biolcom's wood products brand Amazon Gold is a CO₂ negative venture, conquering world markets since 2002. Amazon Gold's business relies on sustainable wood plantations owned by us. Amazon Gold teak farms have grown from selected seeds of mother trees, collected 33 years ago, and are ready to be harvested sustainably and be converted into boards, beams, cross laminated products (CLT) and composite laminates for outdoor use. These products can be produced from solid teak timber or combined with bamboo and balsa wood.

Amazon Gold's factory is located in Pifo, Ecuador. Well equipped with German and Swiss machinery, under palm trees and ecological bamboo roof, Amazon Gold is ready to receive your orders for custom-made products.



PRODUCTS & QUANTITIES

PER YEAR

- + Blockboard / 5,000 m³
- + Decks, floors / 5,000 m²
- + Solid boards and desktops / 5,000 m²
- + Custom-made office and reception desks
- + Roman columns for balconies

SPECIES

- + Teak
- + Bamboo Guadua
- + Saman or raintees
- + Laminates balsa

SOURCE OF RAW MATERIAL

- + Teak wood is 32 years old, 100% from sustainable own plantations

MAIN MACHINERY

- + Saws
- + Presses
- + Planers
- + Lathe
- + Grinder
- + Drills



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ECUADOR

Indumadera



Indumadera works in the decoration and home construction sector, pursuing to meet customer requirements. The company provides a healthy and safe workplace and protect the environment through application of several measurements that prevent and control environmental pollution. These processes are based on systems of continuous improvement to ensure quality control.



Indumadera buys balsa wood from specialised Ecuadorian companies, promoting and strengthening the growth of the rural communities where the balsa wood comes from. Indumadera focuses on sectors that are sustainable and environmentally friendly. For this reason, their value proposition is to make the most of the raw material by producing finger jointed products. Indumadera has dedicated more than three years to research and development to produce glue-laminated beams from different wood species. Working with Indumadera means working with trust.



PRODUCTS & QUANTITIES

PER YEAR

- + Wall panel molding / 600,000 linear meters

SPECIES

- + Balsa Wood (Ochroma Lagopus – Native of the Province of Santo Domingo de los Tsachilas, Ecuador)

MAIN MACHINERY

- + Rotary veneer
- + Sawmill (band/circular)
- + CNC joinery machine
- + UV laquer tunnel
- + Edger
- + Bench saw
- + Calibrating sander
- + Moulder
- + Vertical saw and other

ADDRESS

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ECUADOR

Madetec



Madetec is a woodworking factory founded in 2000, located in Guayaquil, Ecuador. It focuses on producing high quality tropical wood products and components, managing the complete local value chain, from the plantation to the container.

Full grown Ecuadorian teak has outstanding properties due to its geographic location and weather. Madetec is the pioneer of teak products in the country. Madetec's strategic partners like Akzonobel, Koppers and Rothoblaas, guarantee the quality of the hardware and compounds applied on its products. Working with European machinery, Madetec's experienced team of architects, engineers and designers, delivers distinguished high-quality products.



PRODUCTS & QUANTITIES PER MONTH

- + Continuous Strip Board / 400 m³
- + S4S Wood / 600 m³
- + Decking / 270 m³
- + Balsa blocks / 200 m³

SPECIES

- + Teak (*Tectona grandis*)
- + Balsa (*Ochroma pyramidale*)

SOURCE OF RAW MATERIAL

- + From sustainable plantations through strategic partnerships

CERTIFICATIONS

- + FSC COC
- + ISO 9001:2015
- + ISO 14001:2015

MAIN MACHINERY

- + Kiln Dryers
- + Vacuum tank
- + Sawmill
- + Hot, cold and radiofrequency presses
- + Moulding (Unimat)
- + HOMAG CNC



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ECUADOR

Orange Wood



Founded by the family company Kalyan Group, "Orange Wood" benefits from its extensive experience in manufacturing woodworking & plywood machines since 1952.

"Orange Wood" is the result of Kalyan Group's decision to expand its business and venture into the production of plywood.



PRODUCTS & QUANTITIES

PER YEAR

+ Plywood / 4,500 m³

SPECIES

- + Alder (Alnus)
- + Birch (Betula)

SOURCE OF RAW MATERIAL

- + State Forest Enterprises

CERTIFICATIONS

- + Carb 2 (in process)
- + E1 (via glue manufacturer)

MAIN MACHINERY

- + Spindleless veneer peeler with log debarker
- + Veneer dryer
- + Core composer
- + Veneer joining press
- + Guillotine jointer
- + Zig Zag splicer
- + Glue spreading machine
- + Hot press (2,600 x 1,300)
- + Double sizer machine
- + Wide belt sanding machine



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UKRAINE





**You want to benefit from
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We will inform you regularly
about our current events!

**THEN
REGISTER
HERE!**

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